depending on the motivation level of the membership. For example, we supply judges for the Forestry Consortium Awards and our dues provide monetary support for the annual Hawkeye State Science Fair. Our dues also contribute toward the Keith Bauer Award. This presentation is made annually at the Game Banquet to recognize an outstanding Forestry department sophomore, in memory of a former graduate student who was killed tragically in an automobile accident. The Forester (chapter president) also serves on a committee to select the recipient of the Xi Sigma Pi-G. B. MacDonald Memorial Senior Leadership Award for Advanced Studies. This award is funded by the interest from a generous, but anonymous, gift made by a faculty member in the Forestry department at I.S.U. Finally, members of the Executive Council help the Department's nominee for the national Xi Sigma Pi scholarship with the necessary application materials.

So, as you can see, we are more than something to list on a resume. As I alluded to above, the larger the membership, the more active the chapter. Therefore, I strongly urge those of you who are eligible to accept an invitation to join our honor society.

---

**CHRISTMAS TREE SALES**

by Chris Jensen and Charlene Berry

Christmas tree sales for 1986 started on December 1 and ran through December 15. A unique blend of participants involved in sales this year made the two week exercise quite interesting. The marketing team consisted of several juniors and seniors led by freshman Bryce Duncan. This creative team, between doing the usual tasks of unloading, unwrapping trees and clearing the needles around the area, started several unusual recreational experiences. These were in the form of tie rating, designing sailboats for Lake Laverne, and for all you men out there -- leg rating. This particular exercise was facilitated by the unseasonably warm weather that occurred during the sales (I couldn't believe it, someone up there near the Pearly Gates actually listened, so I couldn't get thrown in a snow bank!!).

Even with the green grass surrounding us and Lake Laverne's sparkling (?) waters to inspire us, the customers had Christmas cheer in their minds and pocketbooks.

Sales this year went.....a surplus of trees were noticed at all sale centers in the city. Our surplus of trees were donated to Hickory Grove State Park Fish Habitat Improvement project. Hope next year's sale is just as fun, and maybe sales will be up!